

# The Future of Emergency Care Series: Response to Recommendation 4.1

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# Assumption#1- Who Must Lead this Effort

- ∅ “There is little that emergency care providers and advocates can do to alter environmental factors such as : increasing utilization of the ED by the uninsured; the increasing age and number of chronic conditions of patients; staffing shortages in many key areas; especially nurses and on-call specialists; malpractice insurance rates that grew on average more than 50% between 2002- 2003; declining public and private reimbursement, not to mention disasters, both natural and manmade.”
- ∅ **LEADERSHIP IS NEVER PASSIVE.**

# Addressing/Fixing Demand is an Essential Leadership Task for Emergency Providers and Health system Leadership

- Ø Coordination with Long-Term Care Facilities
- Ø Coordinating with Federally Qualified Health Clinics
- Ø Coordinating with Primary Care Physicians in care of chronically, ill patients
- Ø Coordinating with Medical Staff to provide access to consults, technology, and in patient services
- Ø Coordination for substance abuse services, mental health

## Assumption #2- Hospital chief executive officers should...

- ∅ The CEO serves at the pleasure of the Board of Trustees where real responsibility lies.
- ∅ Achieving efficiency will require coordination for efficient care beyond the doors of the hospital.
- ∅ Physician leadership across the health system is as critical as hospital leadership in achieving value in emergency care

# Emergency Departments Do Not Function in Isolation

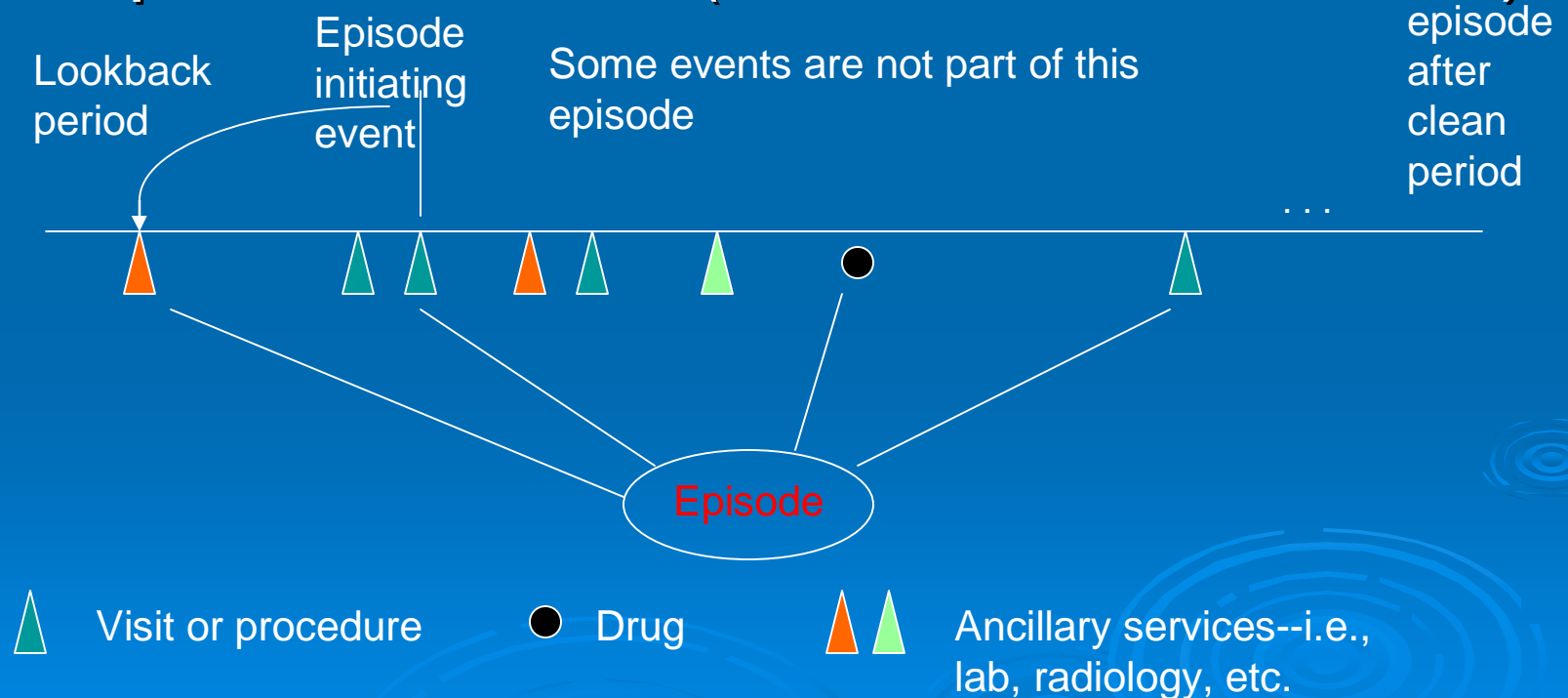
- Ø ED efficiency is impacted by local demand for access and hospital outputs.
- Ø Emergency Department inefficiency and challenges are not about the emergency department but about the local healthcare system in which it provides service.
- Ø Solutions must be based upon the patient populations accessing care in the ED, not just about process.
- Ø Any solutions must align ED and hospital goals in providing value and in competition for market share.

# Assumption #3- Definition of Efficiency

- ∅ When defining value (for payment policy), the definition of efficiency is an economic one.
- ∅ The Value= Quality/Cost Equation
- ∅ Efficiency can not be separated from resource allocation decisions (physician and system)
- ∅ Efficiency only occurs in concert with quality and access

# Assumption #4- It is about the ED/Hospital Process

## The New Paradigm: Efficiency Across an Episode of Care (It is about the Patient)



# Candidate Conditions/Procedures for Cost of Care Measurement

Diabetes  
Hypertension

CAD

Angina

AMI

Arrhythmia

CHF

Stroke- CVA

Osteoarthritis (medical)

Osteoarthritis (surgical)

COPD

Bronchitis

Asthma

Sinusitis

Cancer

Otitis Media

Depression

Headache

DUB

Pneumonia

UTI

Urolithiasis

Spine

Cervical

Lumbar

GI

Hiatal Hernia/GERD

Diverticulitis

# Opportunities for Efficiency by Service Line

- ∅ Value of the emergency department in providing access in a the community
- ∅ Value of the emergency care in an acute episode of care
- ∅ Value of emergency care in managing chronic disease interfaces
- ∅ Value of emergency care in prevention

# Conclusion: Achieving Efficiency in the Emergency Department

- Ø Leadership required from advocates, boards, physicians and community
- Ø Operational enterprise management must move to address the inputs as well as the outputs surrounding the ED/hospital.
- Ø Value Based purchasing provides an opportunity to transform EM care, not just the process or the space.
- Ø Success in ED efficiency will require managing both supply and demand.